



Radhika Thakkar

VP Global Business Development

Greenlight Planet

<http://www.greenlightplanet.com>

Bilateral Meetings

- (15:00 - 18:00)

Description

Greenlight Planet develops and manufactures low cost solar energy devices used in 6 million houses in Africa and Asia today. Today we sell 5,000 solar lights each day in 40 countries through leading MFI, retail and telecom partners including MTN, Total, One Acre Fund, SKS and 30 MFIs in Asia and Africa.

Organization Type

Small or Medium Enterprise,

Offer & Request

Seeking equity investment + working capital; distribution partners for PAYGO and solar home products

We're currently investing in our 'pay as you go' consumer financing business, allowing consumers to pay for high-power rooftop solar home systems in small increments over time. This model has increased sales rates 8X in current channels, and we are now expanding PAYG channels in a dozen markets through direct and partner distribution channels.

We are interested in speaking with potential investors and in-market distribution partners.

Cooperation Offered

1. Technical co-operation
2. Manufacturing agreement

Cooperation Requested

1. Sales / Distribution
2. Investment/Financing