



# Andreas Spiess

CEO

SOLARKIOSK AG

<http://www.solarkiosk.eu>

## Bilateral Meetings

- (15:00 - 18:00)

### Description

**SOLARKIOSK is the renewable energy-connectivity gateway and last mile distribution to the Base-of-the-Pyramid (BoP).**

SOLARKIOSK intertwines an award winning design technology - the E-HUBB - with an inclusive, scalable business model to enable and empower BoP communities worldwide through the provision of renewable energy services, products and solutions, thus creating both triple bottom line impact and profitable business centers.

The E-HUBB is a modular, expendable kit-of-parts, solar powered, business hub, which can be deployed in the most remote areas. The E-HUBB comes with all appliances to kick-start a profitable business: multiple phone charging, refrigerator cooling, satellite TV, Internet connectivity, printing/scanning/copying of documents and others. The E-HUBB is operated by a local entrepreneur, who drives the business by selling solar and green products, clean cooking stoves, energy services and fast-moving consumer goods to local customers.

Additionally, the E-HUBB provides space, energy and connectivity for community purposes (health, education), telecom towers, banks and further businesses and therefore becomes the **solar powered market center** of the community.

The first E-HUBBs were implemented in 2012 in remote areas in Ethiopia. Since then SOLARKIOSK has implemented more than 100 E-HUBBs in 10 countries worldwide, thereby creating 750 jobs and impacting 1M people.

SOLARKIOSK's award winning design and business model have attracted multiple strategic partners from various sectors: food & beverages, connectivity, finance, communication, education, entertainment, health and others. In 2016, SOLARKIOSK is implementing E-HUBB solutions as Solar Clinics and Solar Schools for refugees in Jordan.

### Organization Type

Corporate Firm

[Download document](#)

Offer

## **Energy Service**

SOLARKIOSK develops and implements sustainable smart renewable energy solutions "behind the meter", embedding connectivity, education, health, clean water and financial inclusion. SOLARKIOSK goes where people are most in-need, to remote rural off-grid areas in Sub-Saharan Africa as well as refugee camps in the Middle East.