



Shazia Khan

CoFounder

EcoEnergy

<http://www.ecoenergyfinance.org>

Bilateral Meetings

- (15:00 - 18:00)

Description

EcoEnergy is a utility company powering Pakistan's off-grid population with cutting edge solar technology, putting affordable energy directly into the hands of people living in densely populated un-electrified rural areas. Since 2012, we have been building a sales, service and distribution network to power lights, fans, cell phones, fans and televisions in off-grid communities for households and small business owners and have sold over 12,000 products and service subscriptions.

Organization Type

Small or Medium Enterprise

Offer

Access to the Pakistani Off Grid Energy Market

EcoEnergy is a company delivering PAYG solar electric service to off-grid Pakistan. We have been around 5 years, conducting extensive market research on purchasing power and distributing solar products and services. We have sold over 12,000 solar products and services.

Cooperation Offered

1. Sales / Distribution
2. Technical co-operation
3. Outsourcing co-operation

Request

Participation in Round of Equity Financing

EcoEnergy will be raising \$1m from a group of investors, in order to fund the aggressive growth of the company to reach PAYG solar customers. There are 70 million people and 1.2 small businesses off grid in Pakistan.

Cooperation Requested

1. Investment/Financing

Request

Working Capital Financing

Looking for innovative working capital financing to facilitate increased energy access.

Cooperation Requested

1. Investment/Financing